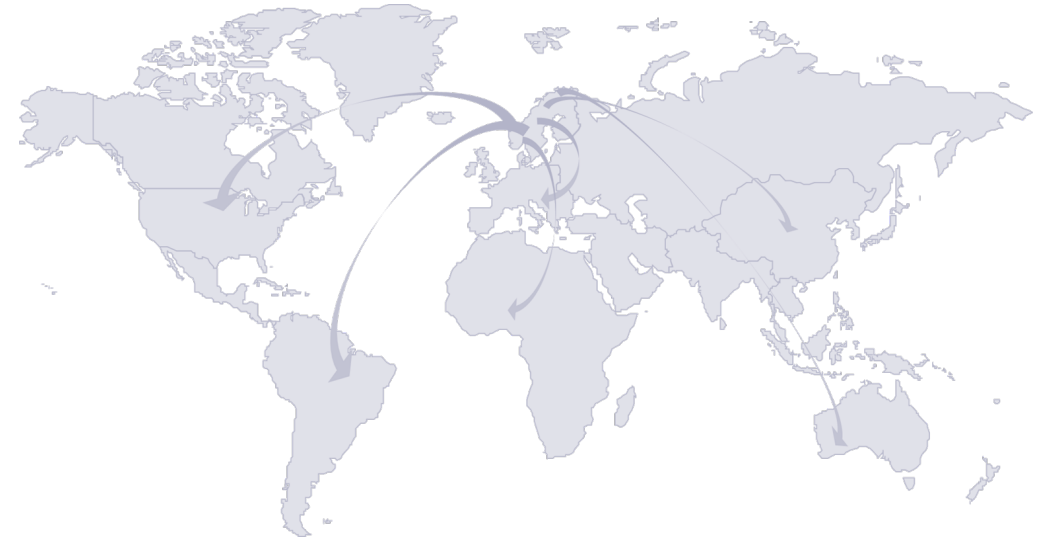


Eksfin supports the seafood sector in Norway and abroad

Tone Lunde Bakker
CEO Eksfin – Export Finance Norway

North Atlantic Seafood Forum
June 22, 2022



The Green Transition and Export Growth

The Norwegian Government's export goal

Increase Norwegian export excluding oil and gas by 50% by 2030

The Norwegian Government's climate goal

Reduce greenhouse gas emissions by 50% by 2030

National export strategy

Offshore wind

Green maritime industry

New focus areas (5-7)

Eksfin and Innovation Norway receives new mandates

Export Strategy Council

Made in Norway



Our vision

Norwegian export growth through competitive financing

185 B NOK
Guarantee limit

50 B NOK
In loans

100 B NOK
In guarantees

125
employees



Uncertain times



- Geopolitical instability
- Energy crisis and high energy prices
- Food shortage
- Supply chain challenges
- Labour shortage



The aquaculture sector is key to Norwegian export growth and food security

- Norway is the second largest exporter of seafood worldwide
- Key solutions for **sustainable growth**
- World-leading technology for both land-based and sea/offshore- based aquaculture
- 800+ Norwegian companies offer competence and technology throughout the value chain
- Eksfin contributes by providing **competitive financing** and **risk capacity** to support a range of projects – both in Norway and abroad

Competitive financing solutions for the aquaculture and fishery industries

- 8 billion NOK in loans and guarantees to the seafood sector
- Positive forecast regarding future growth
- We support a range of projects throughout the value chain:
 - Sea and offshore based farming
 - Land-based farming
 - Fishing vessels
 - Live fish carriers and other service vessels to the aquaculture industry
- Eksfin offers competitive financing and guarantees to both Norwegian companies and companies abroad



Empowering Norwegian export companies

INNOVATIVE SALMON PRODUCTION:

Supports innovative development projects



Nordlaks

COMPLETE RAS FACILITY IN CHINA:

High financial capacity to support Norwegian technology into new markets



AKVA Group

BIO REFINERY IN DENMARK

Sustainable solution contributing to circular economy



Biomega

Eksfin has the competence, capacity and willingness to support your projects

- **Purchase from Norway** with competitive funding and guarantees
- **Invest in Norway** with tailor-made financing
- **Strong networks** domestically and world-wide add value to exporters and international buyers





Tone Lunde Bakker
CEO



Atle Bjørkheim
Senior Client Executive



Laila Johnsen
Senior Client Executive



Stig Gjethammer
Senior Client Executive

Please stay in touch!



